

Getting Started

in Personal and Executive Coaching

How to Create
a Thriving
Coaching Practice



Stephen G. Fairley and Chris E. Stout

Getting Started In Personal And Executive Coaching

Daniel F McAuley



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Getting Started in Personal and Executive Coaching Stephen G. Fairley, Chris E. Stout, 2010-06-03 Find satisfaction and financial success with a new career in coaching Getting Started in Personal and Executive Coaching offers a go to reference designed to help every mental health professional build manage and sustain a thriving coaching practice Packed with hundreds of proven strategies and techniques this nuts and bolts guide covers all aspects of the coaching business with step by step instructions and real world illustrations that prepare you for every phase of starting your own coaching business This single reliable book offers straightforward advice and tools for running a successful practice including Seven tools for making a great first impression Fifteen strategies for landing ten paying clients Seven secrets of highly successful coaches Ten marketing mistakes to avoid Complete with sample business and marketing plans and worksheets for setting rates and managing revenue Getting Started in Personal and Executive Coaching identifies the fifteen biggest moneymaking markets to target and offers valuable recommendations for financing that get the most impact and mileage from every budget Quick Action Steps for applying ideas and techniques make this book useful right away Get started in coaching today **The Complete Adult Psychotherapy Treatment Planner** David J. Berghuis, L. Mark Peterson, 2012-07-03 The Complete Adult Psychotherapy Treatment Planner Fourth Edition provides all the elements necessary to quickly and easily develop formal treatment plans that satisfy the demands of HMOs managed care companies third party payors and state and federal agencies New edition features Empirically supported evidence based treatment interventions Organized around 43 main presenting problems including anger management chemical dependence depression financial stress low self esteem and Obsessive Compulsive Disorder Over 1 000 prewritten treatment goals objectives and interventions plus space to record your own treatment plan options Easy to use reference format helps locate treatment plan components by behavioral problem Designed to correspond with the The Adult Psychotherapy Progress Notes Planner Third Edition and the Adult Psychotherapy Homework Planner Second Edition Includes a sample treatment plan that conforms to the requirements of most third party payors and accrediting agencies including CARF JCAHO and NCQA [Adult Psychotherapy Homework Planner](#) David J. Berghuis, 2011-03-01 PracticePlanners The Bestselling treatment planning system for mental health professionals Features new and updated assignments and exercises to meet the changing needs of mental health professionals The Adult Psychotherapy Homework Planner Second Edition provides you with an array of ready to use between session assignments designed to fit virtually every therapeutic mode This easy to use sourcebook features 79 ready to copy exercises covering the most common issues encountered by adult clients including such problems as chemical dependence grief financial stress and low self esteem A quick reference format the interactive assignments are grouped by behavioral problems including anxiety sleep disturbance Posttraumatic Stress Disorder Obsessive Compulsive Disorder dissociation and eating disorders Expert guidance on how and when to make the most efficient use of the exercises Assignments that are cross referenced to The

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The Adolescent Psychotherapy Treatment Planner David J. Berghuis, L. Mark Peterson, William P. McInnis, 2010-06-15 The Adolescent Psychotherapy Treatment Planner Fourth Edition provides treatment planning guidelines and an array of pre written treatment plan components for behavioral and psychological problems including anger management blended family conflicts low self esteem chemical dependence eating disorders and sexual acting out Clinicians with adolescent clients will find this up to date revision an invaluable resource

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The Adolescent

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The Successful Coach Terri Levine, Larina Kase, Joe Vitale, 2010-05-28 The power of positive ACTION The authors not only share their secrets to building a highly successful practice but also provide readers with practical everyday action steps to fill their practice generate more referrals and find more clients fast by taking positive actions Stephen Fairley MA RCC President Business Coach Today's Leadership Coaching Inc coauthor of Getting Started in Personal and Executive Coaching The Successful Coach is terrific practical friendly and very helpful Instead of fearfully wondering Can I make it as a coach aspiring coaches can shift and confidently ask What kind of difference do I want to make with people and What wonderful life will I have when I am a wildly successful coach Marilee Adams PHD author of Change Your Questions Change Your Life An easy to follow blueprint for developing a successful coaching practice If you are a coach or want to become one this book will help you resolve self limiting beliefs and give you the know how to build a successful practice Everything you need to know to be a top coach is set forth in this book The first half helps you overcome obstacles that hold you back so you can soar to the pinnacle of the profession You will learn valuable concepts and techniques to improve your coaching skills including conquering excuses that stand in your path thinking like a top coach and tapping into the power of self motivation The second half of the book gives you marketing strategies to gain clients and build your business You will learn how to build a unique niche that fully leverages your own unique competencies and skills Moreover the authors help you identify and conquer fears and insecurities that may be preventing you from implementing the marketing and sales tactics that will make your business take off The authors two highly successful coaches and one bestselling marketing guru draw on their own experiences to help you uncover and exploit the unique blend of skills and knowledge that you possess to be a top coach

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Michael Frisch,Robert Lee,Karen L. Metzger,2012 Business management **Yes You Can!** Jonathan Black,2006-10-03

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The Wisdom of Coaching Richard R.

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